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# INSTITUTIONALLY RELATED FOUNDATIONS FOR **NEW ENGLAND PUBLIC UNIVERSITIES**

By: Marybeth Sullivan, Legislative Analyst II

#### **INSTITUTIONALLY** RELATED FOUNDATIONS

According to the Association of Governing Boards of Universities and Colleges, almost every public flagship university has at least one affiliated foundation. Foundations' roles and the structure of their relationships with their related institutions vary significantly. On behalf of their related universities, foundations typically solicit financial contributions, manage endowments, or both.

# **QUESTIONS**

How does the relationship between UConn and the UConn foundation compare with other New England flagship public universities and their foundations? Specifically:

- 1. are these foundations exempt from their respective states' Freedom of Information (FOI) laws,
- 2. are they the primary fundraising entities for their respective universities, and
- 3. how much money have they raised for their universities over the past five years?

Additionally, how much did in-state tuition and fees increase in the past five years at these universities?

#### **SUMMARY**

To answer these questions, OLR examined the foundations of the six New England flagship public universities:

- 1. UConn Foundation,
- 2. University of Maine (UMaine) Foundation,
- 3. University of Massachusetts (UMass) Amherst Foundation,

- 4. University of New Hampshire (UNH) Foundation,
- 5. University of Rhode Island (URI) Foundation, and
- 6. University of Vermont (UVM) Foundation.

Connecticut is the only New England state that explicitly exempts public university foundations from state FOI laws. The other New England states' FOI laws generally do not address university foundations specifically. Most of these foundations serve as their related institution's primary fundraising arm, with the UConn Foundation having the highest fundraising revenues of these foundations.

Concerning tuition, UConn had the (1) third-lowest in-state tuition and fee increase among these universities for the academic years 2008-09 through 2013-14 and (2) highest percentage increase from 2012-13 to 2013-14.

## PUBLIC ACCESS TO FOUNDATION RECORDS

Connecticut law specifically exempts public university foundations from the state's FOI Act. The other New England states' FOI laws generally do not address university foundations specifically, but it is unclear whether the lack of a specific exemption makes the foundations subject to FOI laws. For example, the foundations may not meet the definition of a public agency for FOI purposes, or certain donor records may be covered by a general FOI exemption for personal privacy. We did not find any court cases in the other states that interpret their FOI laws with respect to university foundations.

Some states' laws address specific foundation records. For example, Massachusetts and Rhode Island specifically restrict public access to the identities of donors who wish to remain anonymous. Conversely, some states have laws that ensure public access to specific foundation records. Such records include annual financial reports (Massachusetts). Additionally, since every foundation examined in this report is a nonprofit corporation with 501(c)(3) federal tax status, their Form 990 federal tax filings are public records under federal law.

Table 1 describes laws in the New England states that (1) exempt foundation records from public access and (2) protect the public's right to access certain foundation records.

Table 1: State Laws Concerning Public Access to Foundation Records

Foundation	Public Access Exemptions	Public Access		
	Under State Law	Under State Law		
UConn Foundation	The foundation is not deemed to be a state agency or public entity under the state's FOI act, and its books and records are explicitly exempted from public disclosure (CGS §§ 4-37e and 4-37f(9)).			
UMaine Foundation	State law, including Maine's Freedom of Access Act (FOAA), does not contain any explicit public records exemptions for the foundation (Me.Rev.Stat. tit. 1, § 400, et seq.).	State law contains no specific public access provision. However, according to the foundation's "Donor Confidentiality Disclosure," information about donor gifts that the foundation supplies to the university on a need-to-know basis would be available to the public under FOAA. Such information is provided to enable the donor to receive class or giving society recognition and, if applicable, to notify the specific program being supported. (However, a donor may ask for complete anonymity prior to or at the time of making a gift.)		
UMass Amherst Foundation	State law explicitly protects donor anonymity in all foundation audit reports, but provides no other exemptions for foundation records (Mass. Gen. Laws ch. 15A, § 37(f)).	State law provides that a foundation's annual report of financial accounts is considered a public record when received by the board of trustees of the institution it supports (Mass. Gen. Laws ch. 15A, § 37(f)).		
UNH Foundation	State law, including New Hampshire's Right to Know Law, does not contain any explicit public records exemptions for the foundation (NH Rev. Stat. § 91-A:1, et seq.).			

Table 1 (continued)

Foundation	Public Access Exemptions Under State Law	Public Access Under State Law		
URI Foundation	State law, including Rhode Island's Access to Public Records Act (APRA), does not contain any explicit public records exemptions for the foundation (RI Gen. Laws § 38-2-1, et seq.).			
	However, APRA explicitly exempts from public access any records which disclose a donor's identity when the donor has requested anonymity regarding its contribution to a public body (RI Gen. Laws § 38-2-2).			
UVM Foundation	State law, including Vermont's Public Records Act, does not contain any explicit public records exemptions for the foundation (VT Stat. tit. 1, § 315, et seq.).			

## **FUNDRAISING DUTIES**

Most New England flagship university foundations serve as their related institution's primary fundraising arm, soliciting new gifts for the university and overseeing its endowment. (The UMaine Foundation is unique, however, in its exclusive focus on managing endowed gifts.) The UConn Foundation has the highest average gift commitment over the past five fiscal years when compared with the other foundations. (Not all foundations have five-year data available.)

Table 2 describes the fundraising efforts of each foundation in recent fiscal years. Fundraising totals are from the foundations' annual reports and official websites.

Table 2: Foundation Fundraising Efforts and Totals

Foundation	Fundraising Efforts	Fundraising Totals
UConn Foundation	The foundation is the main	Over the past five years,
http://www.foundation.uconn.edu/	fundraising arm of the university,	the foundation has
	overseeing private gifts and	secured an average of
	grants from alumni and	\$53.6 million per year in
	corporations and managing the	new gifts and
	university's endowment.	commitments.
		FY 13: \$63.3 million
		FY 12: \$60 million
		FY 11: \$50.6 million
		FY 10: \$45.5 million
		FY 09: \$48.5 million
UMaine Foundation	The foundation is not the primary	Over the past five years,
http://www.umainefoundation.org/	fundraising arm for the university;	the foundation has
	that responsibility lies with the	secured an average of
	Office of University Development.	\$8 million per year in
	This office takes the lead in	contributions.
	fundraising, overseeing the	E)/40 #70 'II'
	foundation and the university's alumni association in their	FY 13: \$7.8 million
	collaborative fundraising efforts.	FY 12: \$12.4 million FY 11: \$6.6 million
	Collaborative full draising ellors.	FY 10: \$5.4 million
	Under a Memorandum of	FY 09: \$7.7 million
	Agreement with the university,	1 1 00. φτ.τ πιιιισπ
	the foundation invests	
	endowment funds and has	
	assumed primary responsibility	
	for all deferred/planned giving to	
	the university (e.g., gifts through	
	wills, charitable gift annuities,	
	charitable trusts, pooled life	
	income plans, and gifts of life	
	insurance). This allows the	
	university's development office to	
	focus on current gifts that are not	
	endowed.	

Table 2 (continued)

Foundation	Fundraising Efforts	Fundraising Totals	
UMass Amherst Foundation http://www.umass.edu/foundation/welcome	The foundation is the primary fundraising arm of the university. According to the foundation's annual report, it manages all types of gifts (e.g., outright, matching, testamentary, and endowed).	Over the past two fiscal years, the foundation has secured an average of \$32 million per year in gifts.  FY 13: \$32 million FY 12: \$32 million	
	A second system-wide organization, the University of Massachusetts Foundation, Inc., serves all five campuses of the university (Amherst, Boston, Dartmouth, Lowell, and Worcester). It (1) oversees the campus foundation boards to ensure they follow system protocols on investments and best practices and (2) plays a role in corporate development affecting more than one campus.	1 1 12. \$02 mmon	
UNH Foundation <a href="http://www.foundation.unh.edu/">http://www.foundation.unh.edu/</a>	The foundation is the primary fundraising vehicle for the university. University advancement staff from the alumni, development, and communications offices all work to raise money for the university using the foundation's status as a nonprofit corporation.	Over the past four years, the foundation has secured an average of \$11.9 million per year in contributions.  FY 13: \$11.5 million FY 12: \$14.1 million FY 11: \$9.9 million FY 10: \$11.9 million	
URI Foundation <a href="http://www.urifoundation.org/">http://www.urifoundation.org/</a>	Originally charged with managing the university's endowment, the foundation became responsible for all university fundraising activities in 2008.	The foundation's fundraising activities and endowment earnings payouts to the university typically results in \$15-\$18 million in charitable gifts to the university annually.	

## Table 2 (continued)

Foundation	Fundraising Efforts	Fundraising Totals		
UVM Foundation	The foundation is the preferred	The average annual gift		
https://alumni.uvm.edu/foundation/	channel for all private	commitments received		
	contributions to all areas of the	by the foundation over		
	university. It generates support	the last three fiscal years		
	through annual giving programs,	is \$48.3 million.		
	planned gifts (wills, trusts,			
	annuities, and other vehicles),	FY 14: \$55.2 million		
	and special-purpose campaigns.	FY 13: \$44.5 million		
	· -	FY 12: \$45.1 million		

Sources: Foundations' annual reports and official websites

#### **TUITION INCREASES**

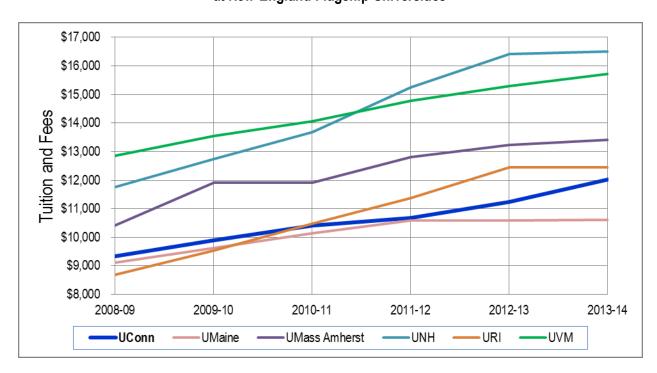
Table 3 lists in-state tuition rates and fees for each New England flagship university for academic years 2008-09 through 2013-14, along with their respective one-year (2012-13 to 2013-14) and five-year (2008-09 to 2013-14) percentage increases. Table 4 is a linear representation of the universities' tuition and fee increases through those years. The one-year increases ranged from zero (URI) to 6.9% (UConn), and the five-year increases ranged from 16.5% (UMaine) to 43.5% (URI).

Table 3: In-State Tuition and Fees for Full-Time Undergraduate Students at New England Flagship Universities

Institutions	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	One-Year Percentage Change (2012-13 to 2013-14)	Five-Year Percentage Change (2008-09 to 2013-14)
UConn	\$9,338	\$9,886	\$10,416	\$10,670	\$11,242	\$12,022	6.9%	28.7%
UMaine	\$9,100	\$9,626	\$10,142	\$10,588	\$10,594	\$10,600	0.1%	16.5%
UMass Amherst	\$10,417	\$11,917	\$11,917	\$12,797	\$13,230	\$13,415	1.4%	28.8%
UNH	\$11,756	\$12,743	\$13,672	\$15,250	\$16,422	\$16,496	0.5%	40.3%
URI	\$8,678	\$9,528	\$10,476	\$11,366	\$12,450	\$12,450	0.0%	43.5%
UVM	\$12,844	\$13,554	\$14,066	\$14,784	\$15,284	\$15,718	2.8%	22.4%

Source: College Board: Trends in Higher Education: Tuition and Fees at Flagship Universities over Time

Table 4: In-State Tuition and Fees for Full-Time Undergraduate Students at New England Flagship Universities



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